



Drive Business Growth With New OrderWise KPI Dashboards

To achieve sustainable growth, it is necessary for companies to garner forward-looking insights that help shape overall business strategy and inform daily decision-making.

Having these Key Performance Indicators (KPIs) in a digestible format is the key to not only increasing profitability and ensuring sales opportunities are maximised, but also to keeping staff productivity levels maintained at a high rate as well.

To improve and modernise the existing KPI Dashboard module, version 19.3 of OrderWise has seen a complete overhaul of the dashboards available across the entire system. The software now boasts over 300 highly dynamic and adaptable KPI elements available within a new dashboard editor, offering all pre-existing functionality, as well as even greater diversity and display capabilities.

[Read more here](#)



Easily Manage Customer Free Delivery Thresholds

Offering customers free shipping when they spend over a certain amount is a tried and tested method of driving more sales. By having this as a promotion, businesses can help boost their average order value, as customers will start to consciously buy more products to get their free delivery.

Now to help businesses control this on an individual customer level, new functionality has been added to OrderWise that allows users to set a free delivery threshold against a customer record. With the flexibility to set these on a per customer basis, businesses using OrderWise can easily adapt and personalise each delivery threshold based on their customer negotiations. This not only aids satisfaction by enabling customers to save on delivery fees for high value orders, but also facilitates greater profitability by encouraging customers to spend more on each order.

[Read more here](#)

Two New Courier Links As List Grows To Over 50!

OrderWise Courier Integration already eliminates the need to manually rekey data through greater automation, and now this month our list of courier links has grown to over 50, with links to Direct Link and BJS both added in version 19.3 of OrderWise.

[Read more here](#)





Capture Even More Sales With Multiple Enhancements To The eCommerce Platform

Whether you are looking to update your existing website or trade online for the first time, the OrderWise eCommerce platform offers integrated B2B or B2C websites to help businesses manage all aspects of their online trading effectively and efficiently.

With the OrderWise eCommerce platform updated each month in line with the main OrderWise Business Management Software, this month has seen several highly beneficial features added to help users maximise their online sales potential.

[Read more here](#)

15 Million UK Shoppers Are Subscribed To Amazon Prime & Retailers Are Fighting Back

It is safe to say that over the past decade, Amazon has become the dominant force of 21st century retail. During this period, they have orchestrated the ongoing evolution and disruption of the retail market. With 15 million UK shoppers now subscribed to Amazon Prime, we discuss the rising supremacy of Amazon and what other retailers can do, and are doing, to level the playing field.

[Read the feature article here](#)



OrderWise Receives National Recognition

OrderWise is proud to be representing Lincolnshire on a national stage once again, having been shortlisted in two categories at the National Technology Awards. Nominated for both Best Tech Place to Work and Innovative Enterprise Product of the Year, the whole company have their fingers firmly crossed for a big win!

The National Technology Awards, now in its third year, will take place on May 16 at the London Marriott Grosvenor Square Hotel.

[Read more here](#)

OrderWise Headline Sponsors For FBAs

We are pleased to announce that OrderWise will again be the headline sponsors for the Midlands Family Business Awards. Celebrating its 10 year anniversary, the awards shine a light on the region's talented and successful family businesses.

What Else Is New?

The OrderWise 2019 Version 19.3 release includes a wide range of highly beneficial new features and enhancements, which you can read about in this month's release notes.

[Read more here](#)





Multi-Select Purchase Orders With HHTs

In fast paced warehouse environments, it is not uncommon for businesses to receive a shipment of goods that is spread across multiple purchase orders. For this, we have welcomed a new feature that gives users the ability to multi-select purchase orders within the Goods In module when booking into stock on an OrderWise Mobile WMS Device.

[Read more here](#)

OrderWise Pulls In The Crowds At IntraLogistEX

We recently kicked off trade show season at IntraLogistEX. The two day show provided our first opportunity to showcase our Warehouse Robotics technology in action. The expo was also host to various talks including our sales Manager, Jon Roberts, who attracted a crowd of over 100 attendees for his talk on current issues surrounding labour shortages and heightened consumer expectations brought on by "The Amazon Effect".

[Read more here](#)



Why Now Is The Time For Manufacturers To Make The Switch To Paperless Processes

For today's manufacturers, it can be a difficult balancing act between complying with industry regulations, consistently producing top quality products and remaining reactive to a constantly fluctuating market.

With this being the case, it is important for staff to arm their workers with the right tools to ensure maximum productivity, accuracy and efficiency across all aspects of their manufacturing operations. However, it seems where warehouse operators in other sectors are generally using digital technologies to their commercial advantage, most manufacturers are still behind the times.

In this feature we look at why 2019 seems to be the opportune time for manufacturers to embrace a new digital infrastructure.

[Read our feature article here](#)

OrderWise Names Lincs & Notts Air Ambulance As Charity Of The Year 2019

We are excited to announce our chosen Charity of They Year for 2019 as the locally based Lincs & Notts Air Ambulance, one of the UK's leading Helicopter Emergency Medical Service (HEMS) charities.



Having already kicked off the fundraising with an internal table tennis league, the team celebrated the start of an exciting year with an official launch event on March 4th. Employees wore yellow for the day, played bingo and sold cakes and treats, raising our running total to over £200 so far. As well as this, 18 employees are currently training for the Yorkshire Three Peaks challenge to try raise vital funds towards the cause, plus we have even more events planned on the horizon!

[Visit the Just Giving page](#)

